The Leadership Matrix

4 Leadership Styles

- o Analyzing Style
 - Problem Solvers
 - Good at listening
 - Loyal
 - Tend to be well organized
 - Ex. Bill Gates, LeDerick Horne
- o Promoting Style
 - Like social activities
 - Socially outgoing
 - Sports-minded
 - Highly competitive
 - Lack concern for details
 - Often viewed as "most popular" in groups
 - Ex. Barack Obama, Ronald Reagan, Richard Branson
- Controlling Style
 - Active and independent
 - Appearance of self confidence
 - Sense of efficiency
 - All about results
 - Lacks patience
 - Get nervous or anxious when situation isn't under their control
 - Ex. Steve Jobs and Donald Trump
- Supporting Style
 - Likable
 - Like to minimize conflicts
 - Find it difficult to turn down requests
 - Good listeners
 - Service oriented
 - Feel need to be well liked
 - Ex. Oprah, Dhali Llama

Three A's: Awareness, Acceptance, and Adjustment

Acceptance

- Accept your own leadership style
- Accept the leadership styles (strengths and challenges) of the people we work with

Awareness:

- Being aware of your leadership style
- Awareness of other people's leadership styles
- With awareness of people's assets, "You match the tool to the task"

Adjustment

- Be able to switch styles when necessary
- Act the way you need to in order to get the job done

LeDerick Horne www.lederick.com

Path to Disability Pride

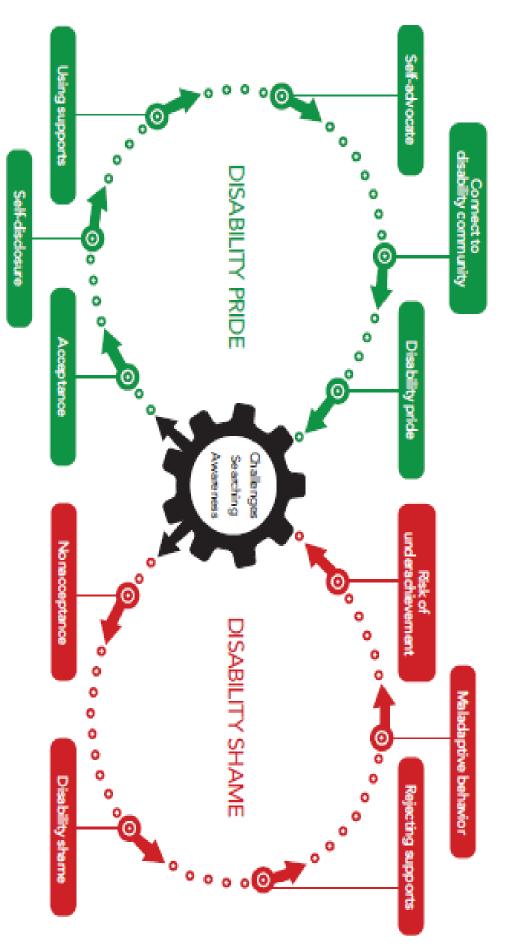


Figure 2.1. Disability Pride Framework.

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